# FINANCIAL STATEMENTS

June 30, 2008 and 2007

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### INDEPENDENT AUDITORS' REPORT

Board of Directors Lower Columbia College Foundation Longview, Washington

We have audited the statements of financial position of the Lower Columbia College Foundation as of June 30, 2008, and the related statements of activities, of functional expenses and of cash flows for the year then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Lower Columbia College Foundation as of June 30, 2008, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

September 30, 2008

Futcher - Henry Group
Futcher - Henry CPA Group, P.S.

## STATEMENTS OF FINANCIAL POSITION

## June 30, 2008 and 2007

| ASSETS                                           | 2008                | 2007          |
|--------------------------------------------------|---------------------|---------------|
| Cash and cash equivalents (Note 2)               | \$ 508,635          | \$ 493,146    |
| Marketable securities (Note 3)                   | 7,818,237           | 8,873,209     |
| Prepaid expenses                                 | 330                 | 624           |
| Pledges receivable (Note 4)                      | 336,317             | 813,544       |
| Fixtures and equipment (Note 5)                  | 96,353              | 88,095        |
| Total Assets                                     | \$ 8,759,872        | \$ 10,268,618 |
| LIABILITIES AND NET ASSETS                       |                     |               |
| Accrued expenses                                 | \$ 55,504           | \$ 31,733     |
| Amounts held in trust for Lower Columbia College | 45,628              | 43,695        |
| Annuity payment liability (Note 6)               | 16,185_             | 27,035        |
| Total liabilities                                | 117,317_            | 102,463       |
| Net assets (Note 7)                              | 8,642,555           | 10,166,155    |
| Total Liabilities and Net Assets                 | <u>\$ 8,759,872</u> | \$ 10,268,618 |

## STATEMENTS OF ACTIVITIES

For the year ended June 30, 2008 (with comparative totals for 2007)

|                                         |                     | Temporarily         | Permanently  | Combin              | ed Total             |
|-----------------------------------------|---------------------|---------------------|--------------|---------------------|----------------------|
|                                         | Unrestricted        | Restricted          | Restricted   | 2008                | 2007                 |
| REVENUES, GAINS, AND OTHER SUPPORT      |                     |                     |              |                     |                      |
| Contributions                           | \$ 219,128          | \$ 360,678          | \$ 94,231    | \$ 674,037          | \$ 1,184,114         |
| Investment earnings (Note 8)            | (342,334)           | (512,658)           |              | (854,992)           | 1,112,421            |
| Golf tournament/marathon                | 28,985              |                     |              | 28,985              | 2,604                |
| Other revenues and gains                | 19,355              | 16,079              |              | 35,434              | 19,816               |
| In-kind contributions                   | 18,000              |                     |              | 18,000              | 18,000               |
| Reclassification of net assets          |                     |                     |              |                     |                      |
| Satisfaction of program restrictions    | 1,095,394_          | (1,095,394)         |              | 0                   | 0                    |
|                                         |                     |                     |              |                     |                      |
| Total revenues, gains and other support | 1,038,528_          | (1,231,295)         | 94,231       | (98,536)            | 2,336,955            |
| EXPENSES                                |                     |                     |              |                     |                      |
| Program services                        | 1,196,315           |                     |              | 1,196,315           | 802,037              |
| General and administrative expenses     | 188,164             |                     |              | 188,164             | 165,977              |
| Fund raising expenses                   | 40,587              |                     |              | 40,587              | 51,003               |
| Total expenses                          | 1,425,066           |                     |              | 1,425,066           | 1,019,017            |
| CHANGE IN NET ASSETS                    | (386,538)           | (1,231,295)         | 94,231       | (1,523,602)         | 1,317,938            |
| Net assets at beginning of year         | 2,987,938           | 4,191,151           | 2,987,068    | 10,166,157          | 8,848,219            |
| Net assets at end of year               | <u>\$ 2,601,400</u> | <u>\$ 2,959,856</u> | \$ 3,081,299 | <u>\$ 8,642,555</u> | <u>\$ 10,166,157</u> |

## STATEMENTS OF FUNCTIONAL EXPENSES

For the year ended June 30, 2008 (with comparative totals for 2007)

|                                     | ]                   | Expense Function   | n            | Combin       | ed Total                              |
|-------------------------------------|---------------------|--------------------|--------------|--------------|---------------------------------------|
|                                     | Program<br>Services | General and Admin. | Fund-Raising | 2008         | 2007                                  |
| Scholarships                        | \$ 212,968          | \$                 | \$           | \$ 212,968   | \$ 199,523                            |
| Grants                              | 76,122              |                    |              | 76,122       | 67,992                                |
| Program support                     | 810,056             |                    |              | 810,056      | 458,491                               |
| Library support                     |                     |                    |              |              | 2,223                                 |
| <b>Equipment contributed to LCC</b> | 25,500              |                    |              | 25,500       | 6,300                                 |
| Salaries                            | 40,490              | 140,214            | 23,369       | 204,073      | 190,227                               |
| Other administration expenses       | 14,709              | 10,933             |              | 25,642       | 17,111                                |
| Annual fund drive                   |                     |                    | 4,620        | 4,620        | 8,562                                 |
| Depreciation                        |                     | 8,542              |              | 8,542        | 12,567                                |
| Golf tournament/marathon            |                     |                    | 10,598       | 10,598       |                                       |
| Insurance                           | 3,624               |                    |              | 3,624        | 4,160                                 |
| Miscellaneous                       | 174                 |                    |              | 174          |                                       |
| Planned giving expense              | 8,672               |                    |              | 8,672        | 8,129                                 |
| Professional services               |                     | 9,610              |              | 9,610        | 18,465                                |
| In-kind rent expense                | 4,000               | 12,000             | 2,000        | 18,000       | 18,000                                |
| Software                            |                     | 6,865              |              | 6,865        | 7,267                                 |
|                                     |                     |                    |              |              | · · · · · · · · · · · · · · · · · · · |
| Total expenses                      | \$1,196,315         | <u>\$ 188,164</u>  | \$ 40,587    | \$ 1,425,066 | <u>\$ 1,019,017</u>                   |

## STATEMENTS OF CASH FLOWS

## For the years ended June 30, 2008 and 2007

|                                                           | 2008           | 2007         |
|-----------------------------------------------------------|----------------|--------------|
| CASH FLOW FROM OPERATING ACTIVITIES                       |                |              |
| Change in net assets                                      | \$ (1,523,602) | \$ 1,317,938 |
| Adjustments to reconcile change in net assets to net cash |                |              |
| provided (used) by operating activities:                  |                |              |
| Depreciation                                              | 8,542          | 12,567       |
| Investments losses (gains)                                | 814,923        | (1,153,215)  |
| Gain on sale of assets                                    | (13,945)       | (9,600)      |
| Contributed equipment                                     | (22,300)       | (39,500)     |
| Donated securities                                        | (636,688)      |              |
| Increase in assets:                                       |                |              |
| Other receivables                                         | 294            | 451          |
| Pledges receivable                                        | 477,227        | 413,047      |
| Increase (decrease) in liabilities                        |                |              |
| Accrued expenses                                          | 23,771         | 28,102       |
| Amounts held in trust for Lower Columbia College          | 1,933          | (607)        |
| Charitable gift annuity payable                           | (10,850)       | 15,889_      |
| Net cash provided (used) by operating activities          | (880,695)      | 585,072      |
| CASH FLOWS FROM INVESTING ACTIVITIES                      |                |              |
| Proceeds from sales of equipment                          | 19,445         | 20,350       |
| Purchase of marketable securities                         | (153,984)      | (2,236,932)  |
| Sales of securities                                       | 1,030,721      | 1,432,680    |
| Net cash used by financing activities                     | 896,182        | (783,902)    |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS          | 15,487         | (198,830)    |
| Cash and cash equivalents at beginning of year            | 493,149        | 691,976      |
| Cash and cash equivalents at end of year                  | \$ 508,636     | \$ 493,146   |

### NOTES TO FINANCIAL STATEMENTS

June 30, 2008 and 2007

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Lower Columbia College Foundation, a not-for-profit corporation established in the state of Washington, operates in support of Lower Columbia College. The Foundation is dedicated to providing a conduit for private support of the College through scholarship endowments, program grants, and similar types of support. In return, the College provides facilities for Foundation operations. The following is a summary of the significant accounting principles applied by management in the preparation of these financial statements:

### **Financial Statement Presentation**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles. Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Foundation and changes therein are classified and reported as follows:

Unrestricted net assets - Net assets that are not subject to donor-imposed stipulations.

<u>Temporary restricted net assets</u> - Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Foundation and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

<u>Permanently restricted net assets</u> - Net assets subject to donor-imposed restrictions that they be maintained permanently by the Foundation. Generally, the donors of these assets permit the Foundation to use all or part of the income earned on any related investments for general or specific purposes. The Foundation requires a minimum contribution of \$20,000 to establish a new endowment fund. As donor contributions toward endowments are received, they are classified as temporarily restricted contributions until the donor meets the \$20,000 threshold. At that time, the fund's balance is reclassified as permanently restricted.

### Contributions

Contributions, including unconditional promises to give, are recorded as made. All contributions are available for unrestricted use unless specifically restricted by the donor. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

### NOTES TO FINANCIAL STATEMENTS

June 30, 2008 and 2007

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Pledges Receivable

The Foundation began a fund raising campaign (Major Gift Campaign) to generate program funding. The program was designed to solicit pledges over time. Pledges are recorded as temporarily restricted contributions due to the implied time restrictions. The contributions are recorded as revenue at the time pledges are made. When the time restrictions are met, the amounts are recorded on the statement of activities as net assets released from restrictions. The receivables are stated at the amount management expects to collect from outstanding balances less discount for future value (note 4). Management provides for probable uncollectible amounts through a charge to contributions and a credit to allowance for uncollectible pledges based on its assessment of the current status of the pledge groups.

## Fixtures and Equipment

The Foundation accepts contributions of non-cash items in the form of real and personal property. Carrying values are generally determined by the donor's estimate of fair market value at the time of the gift. If no value is provided, the Foundation estimates the fair market value using available information. At the financial statement date, donated items consisted of various vehicles, keyboard instruments, rugs, and shop machinery. The Foundation has granted Lower Columbia College the right to use these equipment items as teaching aids as applicable. Items used as teaching aids are depreciated using the straight-line method over the estimated useful lives of the related assets. Upon disposition of the equipment, proceeds are distributed to the college for use in various programs and in accordance with the intent of the donor. Historical items and vehicles held for resale are not depreciated by the Foundation.

## **Income Taxes**

The Foundation is exempt from federal income taxes under Internal Revenue Code Section 501(c)(3) and therefore has made no provision for federal income taxes. In addition, the Foundation has been determined by the Internal Revenue Service not to be a "private foundation" within the meaning of Section 509(a) of the Internal Revenue Code.

## **Cash Equivalents**

For purposes of the statement of cash flows, the Foundation considers all unrestricted cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents. The majority of the Foundation's cash is held in investment accounts.

### **Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

### NOTES TO FINANCIAL STATEMENTS

June 30, 2008 and 2007

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## **Prior Year Balances**

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Foundation's financial statements for the year ended June 30, 2007 from which the summarized information was derived.

## Reclassifications

Certain items on the statement of cash flows for the year ended June 30, 2007 have been reclassified to conform to the current year's presentation.

### 2. CONCENTRATIONS OF CREDIT RISK

The Foundation maintains cash balances at several financial institutions. Cash accounts held at banking institutions are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$100,000 per institution. The Foundation's cash balances exceed the limit at times, though the Foundation has experienced no losses in such accounts. The Foundation's investment accounts also contain a cash component. These investment accounts are insured up to \$500,000 by the Securities Investor protection Corporation (SIPC). The Foundation's investment balances exceed the SIPC limit.

#### 3. MARKETABLE SECURITIES

Marketable securities held by brokers are carried at their fair market value as determined by the brokers' statements at the financial statement date. Changes in market value are recognized in the period that they occur. The following are the major classes of securities held by the Foundation:

|                        | 2008                | 2007         |
|------------------------|---------------------|--------------|
| Mutual funds:          |                     | _            |
| Domestic equities      | \$ 2,995,388        | \$ 3,691,296 |
| Fixed income           | 3,751,422           | 3,922,262    |
| International equities | 1,071,427           | 1,259,650    |
|                        | <u>\$ 7,818,237</u> | \$ 8,873,208 |

## NOTES TO FINANCIAL STATEMENTS

June 30, 2008 and 2007

### 4. PLEDGES RECEIVABLE

Pledges receivable at June 30, 2008 consist of unconditional promises to give to the Foundation which will be temporarily restricted for various programs.

| Receivable in less than one year, net of \$8,884 allowance for uncollectible pledges | \$       | 173,064 |
|--------------------------------------------------------------------------------------|----------|---------|
| Receivable in one to five years, net of \$10,503 allowance for uncollectible pledges |          | 199,557 |
| Total                                                                                |          | 372,621 |
| Less amortized discount at 6.75%                                                     |          | 36,304  |
| Net pledges receivable                                                               | <u>s</u> | 336,317 |

## 5. FIXTURES AND EQUIPMENT

The following is a summary of equipment less accumulated depreciation on equipment used as teaching aids:

|                                                | 2008      |        | 2007      |        |
|------------------------------------------------|-----------|--------|-----------|--------|
| Historical items                               | \$        | 58,695 | \$        | 46,395 |
| Vehicles held for resale                       |           | 4,500  |           | 3,500  |
| Equipment used in teaching (net of accumulated |           |        |           |        |
| depreciation of \$67,122 and \$66,580)         |           | 33,158 |           | 38,200 |
|                                                |           |        |           |        |
|                                                |           |        |           |        |
|                                                | <u>\$</u> | 96,353 | <u>\$</u> | 88,095 |

## 6. CHARITABLE GIFT ANNUITIES

The Foundation has entered into charitable gift annuity agreements whereby the donor contributes assets in exchange for distributions over a specified period of time to the donor or other beneficiaries. At the end of the specified time, the remaining assets are available for the Foundation's use. Assets received are recorded at fair value on the date the agreement is recognized, and a liability equal to the present value of the future distributions is recorded. The difference between the fair value of the assets received and the liability to the donor or other beneficiaries are recognized as contribution revenue. On an annual basis, the Foundation revalues the liability based on applicable mortality tables and discount rates ranging from 6.75% - 7%. An amount equal to the estimated actuarial liability is required to be held in reserve and has been invested in cash funds and government securities. An amount of \$16,185 is currently being held to cover the liability associated with the gift annuities.

## NOTES TO FINANCIAL STATEMENTS

## June 30, 2008 and 2007

| 7. NET ASSETS                                                               |           |             |           |            |
|-----------------------------------------------------------------------------|-----------|-------------|-----------|------------|
| 7. NEI ASSEIS                                                               |           | 2008        |           | 2007       |
| Temporarily restricted net assets are available for the following purposes: |           |             |           |            |
| Scholarships                                                                | \$        | 512,382     | \$        | 861,577    |
| Library grants                                                              |           | 15,429      |           | 27,058     |
| College program grants                                                      |           | 2,025,779   |           | 2,622,752  |
| Equipment                                                                   |           | 216,441     |           | 216,191    |
| Areas of greatest need                                                      |           | 55,074      |           | 97,000     |
| Non-featured                                                                |           | 134,751     |           | 366,573    |
| Total temporary restricted net assets                                       | <u>\$</u> | 2,959,856   | <u>\$</u> | 4,191,151  |
| Permanently restricted net assets are restricted to investment in perpetuit | y, the    | income      |           |            |
| from which is expendable to support the following purposes:                 | v         |             |           |            |
| Scholarships                                                                | \$        | 1,970,999   | \$        | 1,876,768  |
| College program grants                                                      |           | 200,000     |           | 200,000    |
| Exceptional faculty award                                                   |           | 650,800     |           | 650,800    |
| Resource development                                                        |           | 200,000     |           | 200,000    |
| Library grants                                                              |           | 59,500      |           | 59,500     |
| Total permanently restricted net assets                                     |           | 3,081,299   |           | 2,987,068  |
| Total unrestricted net assets                                               |           | 2,601,400   |           | 2,987,938  |
| Total net assets                                                            | <u>\$</u> | 8,642,555   | <u>\$</u> | 10,166,157 |
| 8. INVESTMENT EARNINGS                                                      |           |             |           |            |
| The details of investment earnings are as follow:                           |           |             |           |            |
| Interest and dividends                                                      | \$        | 320,419     | \$        | 252,734    |
| Investment gains (losses)                                                   |           | (1,134,562) |           | 897,273    |
| Investment management expenses                                              |           | (40,849)    |           | (37,586)   |
|                                                                             | <u>\$</u> | (854,992)   | <u>\$</u> | 1,112,421  |

## 9. FUTURE INTERESTS

The foundation has been named as a beneficiary in the wills of 19 known donors. These bequests specify percentages of the donors' estates, the values of which are not known to the Foundation. Due to their uncertain nature these amounts are not reflected in the financial statements.

## NOTES TO FINANCIAL STATEMENTS

June 30, 2008 and 2007

### 10. EXCEPTIONAL FACULTY AWARDS

The state of Washington has provided funds to community colleges and their foundations that can be used to provide financial awards to deserving faculty members. These grants require that a matching amount be provided by the college or foundation. The Foundation has accepted state grants toward this purpose, and the board of directors has designated \$649,224 of unrestricted and temporarily restricted net assets to be used to match the state grants. The total funds designated or permanently restricted for exceptional faculty awards are shown below:

|                                                   | 2008 |           | 2007 |           |
|---------------------------------------------------|------|-----------|------|-----------|
| Designated funds:                                 |      |           |      |           |
| Unrestricted                                      | \$   | 399,224   | \$   | 399,224   |
| Temporarily restricted                            |      | 250,000   |      | 250,000   |
| Permanently restricted by the state of Washington |      | 650,000   |      | 650,000   |
| Permanently restricted by other donors            |      | 799       |      | 799       |
|                                                   |      |           |      |           |
|                                                   | \$   | 1,300,023 | \$   | 1,300,023 |

## 11. SUBSEQUENT EVENTS

Subsequent to June 30, 2008, the value of marketable securities declined by \$876,582.