FINANCIAL STATEMENTS

June 30, 2011 and 2010

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Professional service with a personal touch.

INDEPENDENT AUDITORS' REPORT

Board of Directors Lower Columbia College Foundation Longview, Washington

We have audited the statement of financial position of the Lower Columbia College Foundation as of June 30, 2011, and the related statements of activities, of functional expenses and of cash flows for the year then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from Lower Columbia College Foundation's 2010 financial statements and, in our report dated October 12, 2010, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Lower Columbia College Foundation as of June 30, 2011, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Futcher-Henry Group

Digitally signed by David Futcher,
CPA
Date: 2011.11.17 11:02:22 -08'00'

FUTCHER-HENRY GROUP, P.S.

November 10, 2011

STATEMENTS OF FINANCIAL POSITION

June 30, 2011 and 2010

ASSETS	2011	2010
Cash and cash equivalents (Note 2) Marketable securities (Note 3) Prepaid expenses Pledges receivable (Note 4) Fixtures and equipment (Note 5)	\$ 948,286 11,022,399 667 48,795	\$ 432,631 7,000,365 667 3,521,222 51,915
Total Assets	\$ 12,020,147	\$ 11,006,800
LIABILITIES AND NET ASSETS Accrued expenses	\$ 66,077	\$ 15,247
Amounts held in trust for Lower Columbia College Annuity payment liability (Note 6)	67,679 3,797	53,458 3,936
Total liabilities	137,553	72,641
Net assets (Note 8)	11,882,594	10,934,159
Total Liabilities and Net Assets	\$ 12,020,147	\$ 11,006,800

Lower Columbia College Foundation STATEMENTS OF ACTIVITIES

For the year ended June 30, 2011 (with comparative totals for 2010)

Combined Total	2010	\$ 3,724,772	861,085	43,490	27,495	18,000			4,674,842		355,092	185,983	36,788	577,863	4,096,979	6,837,180	\$10,934,159
Combin	2011	\$ 392,349	1,093,215	11,140	11,134	18,000			1,525,838		368,018	180,201	29,184	577,403	948,435	10,934,159	\$ 11,882,594
Permanently	Restricted	\$ 8,397							8,397						8,397	6,685,890	\$ 6,694,287
Temporarily	Restricted	\$ 201,620	609,951	2,160	2,278			(396,747)	419,262						419,262	2,287,385	\$ 2,706,647
,	Unrestricted	\$ 182,332	483,264	8,980	8,856	18,000		396,747	1,098,179		368,018	180,201	29,184	577,403	520,776	1,960,884	\$ 2,481,660
	REVENUES, GAINS AND OTHER SUPPORT	Contributions	Investment earnings (Note 8)	Fund-raising events	Other revenues and gains	In-kind contributions	Reclassifications of net assets	Satisfaction of program restrictions	Total revenues, gains and other support	EXPENSES	Program services	General and administrative expenses	Fund raising expenses	Total expenses	CHANGE IN NET ASSETS	Net assets at beginning of year	Net assets at end of year

The accompanying notes are an integral part of these financial statements.

STATEMENTS OF FUNCTIONAL EXPENSES

For the year ended June 30, 2011 (with comparative totals for 2010)

	I	Expense Functi	Combined Total			
	Program General and Services Admin. Fund-raising		2011	2010		
Scholarships	\$ 166,344	\$	\$	\$ 166,344	\$ 126,634	
Grants	1,800			1,800	334	
Program support	140,287			140,287	165,857	
Equipment contributed to LCC	550			550	500	
Salaries	47,900	143,696	23,949	215,545	211,795	
Other administrative expenses	7,137	2,273		9,410	13,736	
Annual fund drive			2,920	2,920	2,417	
Depreciation		2,120		2,120	3,246	
Fund-raising events				0	8,283	
Insurance		2,220		2,220	4,062	
Miscellaneous				0	283	
Planned giving expense			315	315	555	
Professional services		10,370		10,370	10,625	
In-kind rent expense	4,000	12,000	2,000	18,000	18,000	
Software		7,522		7,522	11,536	
Total expenses	\$ 368,018	\$ 180,201	\$ 29,184	\$ 577,403	\$ 577,863	

STATEMENTS OF CASH FLOWS

For the years ended June 30, 2011 and 2010

	2011	2010
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ 948,435	\$ 4,096,979
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Depreciation	2,120	3,246
Investment gains	(1,134,848)	(892,341)
Gain on sale of assets	(9,637)	(5,850)
Contributed equipment	(4,000)	(4,500)
Donated securities		(25,103)
Decrease (increase) in assets:		
Prepaid expenses		(303)
Pledges receivable	3,521,222	(3,323,870)
Increase (decrease) in liabilities		
Accrued expenses	50,830	(2,321)
Amounts held in trust for Lower Columbia College	14,221	(6,580)
Charitable gift annuity payable	(139)	(270)
Net cash provided (used) by operating activities	3,388,204	(160,913)
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sales of equipment	14,637	9,850
Additions to investment accounts	(3,090,126)	(175,075)
Withdrawals from investment accounts	202,940	232,919
Net cash provided (used) by investing activities	(2,872,549)	67,694
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	515,655	(93,219)
Cash and cash equivalents at beginning of year	432,631	525,850
Cash and cash equivalents at end of year	\$ 948,286	\$ 432,631

NOTES TO FINANCIAL STATEMENTS

June 30, 2011 and 2010

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Lower Columbia College Foundation, a not-for-profit corporation established in the state of Washington, operates in support of Lower Columbia College. The Foundation is dedicated to providing a conduit for private support of the College through scholarship endowments, program grants, and similar types of support. The following is a summary of the significant accounting principles applied by management in the preparation of these financial statements:

Financial Statement Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles. Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Foundation and changes therein are classified and reported as follows:

<u>Unrestricted net assets</u>—Net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u>—Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Foundation and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

<u>Permanently restricted net assets</u>—Net assets subject to donor-imposed stipulations that they be maintained permanently by the Foundation. Generally, the donors of these assets permit the Foundation to use all or part of the income earned on any related investments for general or specific purposes. The Foundation requires a minimum contribution of \$20,000 to establish a new endowment fund. As donor contributions toward endowments are received, they are classified as temporarily restricted contributions until the donor meets the \$20,000 threshold. At that time, the fund's balance is reclassified as permanently restricted.

Contributions

Contributions, including unconditional promises to give, are recorded as made. All contributions are available for unrestricted use unless specifically restricted by the donor. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

Fixtures and Equipment

The Foundation accepts contributions of non-cash items in the form of real and personal property. Carrying values are generally determined by the donor's estimate of fair market value at the time of the gift. If no value is provided, the Foundation estimates the fair market value using available information. At the financial statement date, donated items consisted of various vehicles, keyboard instruments, rugs, and shop machinery. The Foundation has granted Lower Columbia College the right to use these equipment items as teaching aids as applicable. Items used as teaching aids are depreciated using the straight-line method over the estimated useful lives of the related assets. Upon disposition of the equipment, proceeds are distributed to the college for use in various programs and in accordance with the intent of the donor. Historical items and vehicles held for resale are not depreciated by the Foundation.

NOTES TO FINANCIAL STATEMENTS CONTINUED

June 30, 2011 and 2010

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Income Taxes

The Foundation is exempt from federal income taxes under Internal Revenue Code Section 501(c)(3) and therefore has made no provision for federal income taxes. In addition, the Foundation has been determined by the Internal Revenue Service not to be a "private foundation" within the meaning of Section 509(a) of the Internal Revenue Code. Tax years prior to 2008 are no longer open to examination.

Cash Equivalents

For purposes of the statement of cash flows, the Foundation considers all unrestricted cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents. The majority of the Foundation's cash is held in investment accounts.

Investments

Investments are recorded at fair value. Investment securities, in general, are exposed to various risks such as interest rate, credit and overall market volatility risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term, based on the markets' fluctuations, and that such changes could materially affect the amounts reported in the statement of activities and investment portfolio on the balance sheet.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of asserts and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses reported during the period. Actual results could differ from those estimates.

Summarized Financial Information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Foundation's financial statements for the year ended June 30, 2010, from which the summarized information was derived.

Subsequent Events

Management has evaluated events through the audit report date and determined that no events have occurred that require disclosure.

NOTES TO FINANCIAL STATEMENTS CONTINUED

June 30, 2011 and 2010

2. CONCENTRATIONS OF CREDIT RISK

The Foundation maintains cash balances at several financial institutions. The Foundations' non-interest-bearing cash accounts held at banking institutions are insured by the Federal Deposit Insurance Corporation (FDIC). The Foundation's investment accounts also contain a cash component. These investment accounts are insured up to \$500,000 by the Securities Investor Protection Corporation (SIPC). The Foundation's investment balances exceed the SIPC limit.

3. MARKETABLE SECURITIES

Marketable securities held by brokers are carried at their fair market value as determined by the quoted prices on active markets at the financial statement date. Changes in market value are recognized in the period that they occur. The following are the major classes of available-for-sale securities held by the Foundation:

	2011	2010
Mutual funds:		
Domestic equities	\$ 1,882,409	\$ 2,679,599
Fixed income	6,490,851	3,472,021
International equities	1,682,296	848,745
Alternative investments	966,843	
	<u>\$ 11,022,399</u>	\$ 7,000,365

4. PLEDGES RECEIVABLE

Pledges receivable at June 30, 2010 consisted of unconditional promises to give to the Foundation which were temporarily restricted for various programs.

	2011	2010
Golf Marathon pledges Other contributions receivable	\$	\$ 3,455 3,517,767
Net pledges receivable	\$ -	\$ 3,521,222

NOTES TO FINANCIAL STATEMENTS CONTINUED

June 30, 2011 and 2010

5. FIXTURES AND EQUIPMENT

The following is a summary of equipment less accumulated depreciation on equipment used as teaching aids:

	 2011	2010		
Historical items	\$ 27,695	\$	28,695	
Vehicles held for resale	5,500		5,500	
Equipment used in teaching (net of accumulated depreciation				
of \$59,180 and \$57,060)	 15,600		17,720	
	\$ 48,795	\$	51,915	

6. CHARITABLE GIFT ANNUITIES

The Foundation has entered into charitable gift annuity agreements whereby the donor contributes assets in exchange for distributions over a specified period of time to the donor or other beneficiaries. At the end of the specified time, the remaining assets are available for the Foundation's use. Assets received are recorded at fair value on the date the agreement is recognized, and a liability equal to the present value of the future distributions is recorded. The difference between the fair value of the assets received and the liability to the donor or other beneficiaries is recognized as contribution revenue. On an annual basis, the Foundation revalues the liability based on applicable mortality tables and a discount rate of 5.25%. An amount equal to the estimated actuarial liability is required to be held in reserve and has been invested in cash funds and government securities. An amount of \$3,797 is currently being held to cover the liability associated with the gift annuities.

7. IN-KIND CONTRIBUTIONS

The Foundation has an agreement with Lower Columbia College to seek to accrue contributions, gifts, bequests, etc. for the benefit of the college and to provide management of those resources. In exchange, the Foundation receives office space and services required for its operations which are recorded as in-kind contributions and in-kind rent expense in the Foundation's financial statements.

NOTES TO FINANCIAL STATEMENTS CONTINUED

June 30, 2011 and 2010

8.	NET ASSETS		0011		0010
	Temporarily restricted net assets are available for the following purposes:		2011	_	2010
		ф	464.030	ф	0.40.764
	Student services	\$	464,312	\$	340,764
	Exceptional faculty award Instruction		391,945 883,461		225,392 639,258
	Facilities		911,332		925,404
	Resource development		55,597		156,567
	resource development		33,371	_	130,307
	Total temporarily restricted net assets		2,706,647		2,287,385
	Permanently restricted net assets are restricted to investment in perpetuity, the income from which is expendable to support the following purposes:				
	Student services		2,245,110		2,436,776
	Exceptional faculty award		650,800		650,800
	Instruction		3,598,377		3,398,314
	Resource development		200,000		200,000
	Total permanently restricted net assets	_	6,694,287	_	6,685,890
	Total unrestricted net assets		2,481,660	_	1,960,884
	Total net assets	\$	11,882,594	\$1	0,934,159
9.	INVESTMENT EARNINGS				
	The details of investment earnings are as follows:				
	Interest and dividends	\$	300,929	\$	177,767
	Investment gains (losses)	•	835,227		716,290
	Investment management expenses		(42,941)		(32,972)
		¢.	1 000 017	¢	
		\$	1,093,215	Þ	861,085

10. FUTURE INTERESTS

The Foundation has been named as a beneficiary in the wills of 18 known donors. These bequests specify percentages of the donors' estates, the values of which are not known to the Foundation. Due to their uncertain nature, these amounts are not reflected in the financial statements.

NOTES TO FINANCIAL STATEMENTS CONTINUED

June 30, 2011 and 2010

11. EXCEPTIONAL FACULTY AWARDS

The state of Washington has provided funds to community colleges and their foundations that can be used to provide financial awards to deserving faculty members. These grants require that a matching amount be provided by the college or foundation. The Foundation has accepted state grants toward this purpose, and the board of directors has designated \$649,224 of unrestricted and temporarily restricted net assets to be used to match the state grants. The total funds designated or permanently restricted for exceptional faculty awards are shown below:

	 2011	2010
Designated funds:		_
Unrestricted	\$ 399,224	\$ 399,224
Temporarily restricted	250,000	250,000
Permanently restricted by the state of Washington	650,000	650,000
Permanently restricted by other donors	 800	800
	_	
	\$ 1,300,024	\$ 1,300,024

12. ENDOWMENT FUNDS

In accordance with relevant state law as interpreted by the Foundation's board of directors, net assets associated with endowment funds are classified as unrestricted, temporarily restricted and permanently restricted based on the existence or absence of donor-imposed restrictions. Unrestricted net assets include board-designated funds, and any accumulated income and appreciation thereon. Temporarily restricted assets include contributions to endowments that do not meet the minimum \$20,000 threshold and accumulated appreciation on temporarily and permanently restricted funds. Permanently restricted net assets include contributions designated by donors to be invested in perpetuity to produce income for specific purposes.

The Foundation's endowment spending policy aims to preserve the purchasing power of the endowment. Five percent of a three-year rolling average of the value of the endowment may be used to support the fund's purpose for the following academic year. An additional 1% may be transferred to the operating fund for an administrative fee. No assets shall be appropriated for spending whenever the current value of an endowment gift is less than the historic gift amount.

The long-term performance objective is to preserve and enhance the purchasing and earning value of the funds by seeking a real rate of return on assets that is approximately 4% greater than the rate of inflation as measured by the Consumer Price Index within acceptable levels of risk, measured over a 10-15 year time frame. To achieve its long-term rate of return objectives, the Foundation relies on an active strategic asset allocation strategy. Total return is achieved through both capital appreciation and current yield. Investments are diversified among mutual funds comprised of U.S. and international issues, including equities, bonds, and other pooled asset portfolios.

NOTES TO FINANCIAL STATEMENTS CONTINUED

June 30, 2011 and 2010

12. ENDOWMENT FUNDS (continued)

Endowment funds were comprised of the following net asset types at June 30, 2011:

	Unrestricted	Temp Restricted	Perm Restricted	Total
Donor-restricted funds	\$	\$ 694,802	\$ 6,694,287	\$ 7,389,089
Board-designated funds	439,224	250,000		689,224
	\$ 439,224	\$ 944,802	\$ 6,694,287	\$ 8,078,313

Changes in endowment funds for the year ended June 30, 2011 are as follows:

	Unrestricted	Temp Restricted	Perm Restricted	Total
Endowment net assets, beginning of year	\$ 267,119	\$ 348,891	\$ 6,685,890	\$ 7,301,900
Investment return	172,105	609,951		782,056
Contributions		19,264	8,397	27,661
Appropriated for expenditure		(33,304)		(33,304)
	\$ 439,224	\$ 944,802	\$ 6,694,287	\$ 8,078,313