

# Program map for Business Management Associate in Applied Science (AAS)

2024-25



[Return to Accounting, Business and Leadership Program Maps \(lowercolumbia.edu/program-maps/business\)](https://lowercolumbia.edu/program-maps/business)

Entry-level supervisory and management positions require people with a strong foundation in general business, accounting, economics, and computers. The Business Management AAS degree is also designed for people interested in starting a business or preparing for advancement opportunities.

[View this program in the LCC Catalog \(lowercolumbia.edu/publications/catalog/programs/Business-AS-Business-Management\)](https://lowercolumbia.edu/publications/catalog/programs/Business-AS-Business-Management)

## See also

- [Degree Requirements for Accounting, Business and Leadership programs \(lowercolumbia.edu/programs/business\)](https://lowercolumbia.edu/programs/business)
- [Course descriptions in the LCC Catalog \(lowercolumbia.edu/publications/catalog/courses\)](https://lowercolumbia.edu/publications/catalog/courses)
- [Distribution lists in the LCC Catalog \(lowercolumbia.edu/publications/catalog/distribution-lists\)](https://lowercolumbia.edu/publications/catalog/distribution-lists)

**Important:** Many course sequences only begin in fall quarter. Check with your program advisor.

## By Quarter Overview

### First Quarter

- BUS 100: Foundations of Business Success (3 credits)
- COLL 101: College Success 101 (2 credits)
- CS 110: Introduction to Microcomputer Application (3 credits)
- BUS 119: Business Communications (5 credits)
  - *Placement into ENGL 099 or TECH 105 with a grade of C or better or placement into ENGL&101\**

*\*Pre- and/or co-requisite(s)*

[Meet with Advisor \(lowercolumbia.edu/advising/meet-with-advisor\)](http://lowercolumbia.edu/advising/meet-with-advisor)

## Second Quarter

- BUS& 101: Introduction to Business (5 credits)
- BUS 165: Salesmanship (5 credits)
- BUS 104: Business Math Application (5 credits)
  - *BUS 100 or concurrent enrollment, Math 78/79 or TECH 78/79 with a grade of C or better\**

*\*Pre- and/or co-requisite(s)*

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## Third Quarter

- BUS 150: Customer Service/Management (5 credits)
- CMST& 220: Public Speaking (5 credits)
- ECON 105: Introduction to Economics (5 credits)
- BTEC 131: Introduction to Spreadsheets (5 credits)
  - *BTEC 104 or CS 110, and BUS 104 or MATH88 or MATH 97, with a grade of C or better\**

*\*Pre- and/or co-requisite(s)*

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## Fourth Quarter

- BUS 144: Management of Human Relations: DIV (5 credits)
- ACCT 101: Introduction to Accounting Concepts (5 credits)
  - *BUS 100, MATH 79 or TECH 79 or higher with a grade of C or better\**
- BUS 240: Principles of Supervision (5 credits)
- BUS 159: Principles of Retailing OR BUS 290: Design Thinking and Entrepreneurship (Recommended) (5 credits)

[Meet with Advisor \(lowercolumbia.edu/advising/meet-with-advisor\)](http://lowercolumbia.edu/advising/meet-with-advisor)

[Apply for Graduation \(lowercolumbia.edu/graduation\)](http://lowercolumbia.edu/graduation)

## Fifth Quarter

- BUS& 201: Business Law (5 credits)
  - *ENGL& 101 or BUS 119, or equivalent, with a grade of C or better\**
- BUS 244: Human Resources Management (5 credits)
- BUS 264: Principles of Marketing (5 credits)
  - *BUS& 101 or instructor permission\**
- BUS 294: Career Success (3 credits)
  - *Program advisor permission required*

[Meet with Advisor \(lowercolumbia.edu/advising/meet-with-advisor\)](http://lowercolumbia.edu/advising/meet-with-advisor)

## Sixth Quarter

- BUS 259: Starting/Managing a Small Business (5 credits)
  - *ACCT 101, BUS& 101, and BTEC 131 with a grade of C or better\**
- BUS 245: Principles of Management (5 credits)
- BUS 270: Introduction to Project Management (5 credits)
  - *BTEC 131 and BUS 144 with a grade of C or better\**

[Graduate \(lowercolumbia.edu/commencement\)](http://lowercolumbia.edu/commencement)

## Detailed Class Sequence

### 1. Foundations of Business Success

BUS 100 (3 credits)

### 2. College Success 101

COLL 101 (2 credits)

### 3. Introduction to Microcomputer Application

CS 110 (3 credits)

### 4. Business Communications

BUS 119 (5 credits)

*Pre- and/or co-requisite(s): Placement into ENGL 099 or TECH 105 with a grade of C or better or placement into ENGL& 101\**

### 5. Introduction to Business

BUS& 101 (5 credits)

### 6. Salesmanship

BUS 165 (5 credits)

### 7. Business Math Application

BUS 104 (5 credits)

*Pre- and/or co-requisite(s): BUS 100 or concurrent enrollment, Math 78/79 or TECH 78/79 with a grade of C or better\**

### 8. Customer Service/Management

BUS 150 (5 credits)

## **9. Public Speaking**

CMST& 220 (5 credits)

## **10. Introduction to Economics**

ECON 105 (5 credits)

## **11. Introduction to Spreadsheets**

BTEC 131 (5 credits)

*Pre- and/or co-requisite(s): BTEC 104 or CS 110, and BUS 104 or MATH88 or MATH 97, with a grade of C or better*

## **12. Management of Human Relations: DIV**

BUS 144 (5 credits)

## **13. Introduction to Accounting Concepts**

ACCT 101 (5 credits)

*Pre- and/or co-requisite(s): BUS 100, MATH 79 or TECH 79 or higher with a grade of C or better\**

## **14. Principles of Supervision**

BUS 240 (5 credits)

## **15. Elective**

BUS 159: Principles of Retailing OR BUS 290: Design Thinking and Entrepreneurship  
(Recommended) (5 credits)

## **16. Business Law**

BUS& 201 (5 credits)

*Pre- and/or co-requisite(s): ENGL& 101 or BUS 119, or equivalent, with a grade of C or better\**

## **17. Human Resources Management**

BUS 244 (5 credits)

## **18. Principles of Marketing**

BUS 264 (5 credits)

*Pre- and/or co-requisite(s): BUS& 101 or instructor permission*

## **19. Career Success**

BUS 294 (2 credits)

*Pre- and/or co-requisite(s): Program advisor permission required*

## **20. Starting/Managing a Small Business**

BUS 259 (5 credits)

*Pre- and/or co-requisite(s): ACCT 101, BUS& 101, and BTEC 131 with a grade of C or better\**

## **21. Principles of Management**

BUS 245 (5 credits)

## **22. Introduction to Project Management**

BUS 270 (5 credits)

*Pre- and/or co-requisite(s): BTEC 131 and BUS 144 with a grade of C or better\**